





#### ARIZONA CORPORATION COMMISSION

DATE:

August 29, 2000

DOCKET NO.:

T-03810A-99-0682

TO ALL PARTIES:

Enclosed please find the recommendation of Administrative Law Judge Alicia Grantham. The recommendation has been filed in the form of an Opinion and Order on:

# BROADBAND OFFICE COMMUNICATIONS, INC. (CC&N/RESELLER/FACILITIES BASED)

Pursuant to A.A.C. R14-3-110(B), you may file exceptions to the recommendation of the Administrative Law Judge by filing an original and ten (10) copies of the exceptions with the Commission's Docket Control at the address listed below by <u>4:00</u> p.m. on or before:

#### SEPTEMBER 7, 2000

The enclosed is <u>NOT</u> an order of the Commission, but a recommendation of the Administrative Law Judge to the Commissioners. Consideration of this matter has <u>tentatively</u> been scheduled for the Commission's Working Session and Open Meeting to be held on:

SEPTEMBER 12, 2000 and SEPTEMBER 13, 2000

For more information, you may contact Docket Control at (602) 542-3477 or the Hearing Division at (602) 542-4250.

BRIAN C. MoNEIL

EXECUTIVE SECRETARY

1 BEFORE THE ARIZONA CORPORATION COMMISSION CARL J. KUNASEK CHAIRMAN 3 JIM IRVIN COMMISSIONER 4 WILLIAM A. MUNDELL **COMMISSIONER** 5 IN THE MATTER OF THE APPLICATION OF DOCKET NO. T-03810A-99-0682 BROADBAND OFFICE COMMUNICATIONS. INC. FOR A CERTIFICATE OF CONVENIENCE AND NECESSITY TO PROVIDE COMPETITIVE INTRASTATE TELECOMMUNICATIONS DECISION NO. 8 SERVICES AS A FACILITIES-BASED PROVIDER AND RESELLER AND PETITION FOR COMPETITIVE CLASSIFICATION OF PROPOSED SERVICES OPINION AND ORDER 10 DATE OF HEARING: August 28, 2000 11 PLACE OF HEARING: Phoenix, Arizona 12 ADMINISTRATIVE LAW JUDGE: Alicia Grantham 13 Mr. Michael Hallam, LEWIS AND ROCA, LLP, on APPEARANCES: 14 behalf of BroadBand Office Communications, Inc.; 15 Ms. Teena Wolfe, Staff Attorney, Legal Division, on behalf of the Utilities Division of the Arizona 16 Corporation Commission. 17 BY THE COMMISSION: 18 Having considered the entire record herein and being fully advised in the premises, the 19 Arizona Corporation Commission ("Commission") finds, concludes, and orders that: 20 FINDINGS OF FACT 21 1. BroadBand Office Communications, Inc. ("BroadBand" or "Applicant") is a Delaware 22 corporation, authorized to do business in Arizona since 1999. 23 2. On November 30, 1999, Applicant filed with the Commission an application for a 24 Certificate of Convenience and Necessity ("Certificate") to provide competitive intrastate 25 telecommunications services as a facilities-based provider and reseller in Arizona. 26 3. On January 3, 2000, Qwest Corporation ("Qwest"), formerly U S West Communications, Inc., filed a Motion for Leave to Intervene, which was granted on January 19, 28 2000.

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- On January 24, 2000, Applicant filed Affidavits of Publication indicating that public 4. notice of the application was published. 5. BroadBand amended its application on May 18, July 12, and July 31, 2000 to include
- updated tariff information.
- 6. On July 24, 2000, the Commission's Utilities Division Staff ("Staff") filed its Staff Report, which recommended approval of the application and included a number of additional recommendations.
  - On August 21, 2000, Owest filed a Motion to Withdraw from this matter. 7.
- 8. Pursuant to the July 26, 2000 Procedural Order, a hearing was held on August 28, 2000, and Applicant and Staff presented evidence.
- 9. Applicant stated at the hearing that it has reached an interconnection agreement with Owest, however, it has not been filed and approved by the Commission.
- 10. Staff has determined that the Applicant has the technical and management qualifications in the telecommunications industry sufficient to provide quality service to Arizona customers.
- Currently there are several incumbent providers of local exchange, toll, and exchange 11. access services in the service territory requested by Applicant. Applicant will be a new entrant in this market, and will have to compete with those companies in order to obtain customers.
  - It is appropriate to classify all of Applicant's authorized services as competitive. 12.
- 13. The Staff Report stated that the Applicant has no market power and the reasonableness of its rates would be evaluated in a market with numerous competitors.
- 14. Applicant submitted financial information of its parent company, BroadBand Office. BroadBand Office agreed to financially guarantee the operations and activities of BroadBand Office Communications, Inc. BroadBand Office has assets in excess of \$15 million, and shareholder equity in excess of \$15 million. Based on the financial information provided, Staff believes that Applicant lacks sufficient financial strength to offer telecommunications services in Arizona absent the procurement of a performance bond.

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DECISION NO.

### **CONCLUSIONS OF LAW**

- 1. Applicant is a public service corporation within the meaning of Article XV of the Arizona Constitution and A.R.S. §§ 40-281 and 40-282.
- 2. The Commission has jurisdiction over Applicant and the subject matter of the application.
  - 3. Notice of the application was given in accordance with the law.
- 4. A.R.S. § 40-282 allows a telecommunications company to file an application for a Certificate to provide competitive telecommunications services.
- 5. Pursuant to Article XV of the Arizona Constitution as well as the Arizona Revised Statutes, it is in the public interest for Applicant to provide the telecommunications services set forth in its application.
- 6. With the conditions stated below, Applicant is a fit and proper entity to receive a Certificate authorizing it to provide competitive facilities-based and resold intrastate telecommunications services in Arizona.
- 7. The telecommunications services that the Applicant intends to provide within Arizona are competitive.
- 8. Pursuant to Article XV of the Arizona Constitution as well as the Competitive Rules, it is just and reasonable and in the public interest for Applicant to establish rates and charges which are not less than the Applicant's total service long-run incremental costs of providing the competitive services approved herein.
- 9. Staff's recommendations in Findings of Fact No. 15 are reasonable and should be adopted.

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DECISION NO.

CHAIRMAN

## **ORDER**

IT IS THEREFORE ORDERED that the application of BroadBand Office Communications, Inc. for a Certificate of Convenience and Necessity for authority to provide competitive facilities-based and resold intrastate telecommunications services in Arizona shall be, and is hereby, granted, as conditioned below.

IT IS FURTHER ORDERED that BroadBand Office Communications, Inc. shall procure a performance bond equal to a minimum of 120 days of intrastate telecommunications revenue, plus the amount of any prepayments and deposits 30 days prior to the provision of service. If after one year, BroadBand Office Communications, Inc. desires to discontinue the performance bond, it must file information with Staff that demonstrates it financial viability. Staff will then review the information and provide BroadBand Office Communications, Inc. its decision concerning financial viability within 30 days of receipt of the information.

IT IS FURTHER ORDERED that prior to providing local exchange service, BroadBand Office Communications, Inc. shall comply with all of the Staff recommendations set forth in Findings of Fact No. 15.

IT IS FURTHER ORDERED that this Decision shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

COMMISSIONER COMMISSIONER

IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive Secretary of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this \_\_\_\_\_ day of \_\_\_\_\_\_, 2000.

BRIAN C. McNEIL EXECUTIVE SECRETARY

DISSENT \_\_\_\_\_AG:dp

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